Jessica Walter, MS, APR Communication & Culture Expert

I help businesses build the emotionally healthy work environments necessary for long-term, sustainable business performance in today's human-centered era of work.





SIGNATURE TALKS

New for 2024 | Available in Keynote and Workshop Formats \$4,200 fee includes travel expenses and up to 20 free copies of Jessica's book

Energizing Work Life

How to Curb Burnout, Expand Energy, and Foster Remarkable Cultures

Learning Objectives

- Identify specific experiences that protect and expand their energy
- Begin addressing current challenges causing employee burnout
- Infuse their culture with 3 behaviors that curb burnout and expand energy

Key Experiences

- Blend of storytelling, new models, and insights from Jessica's research with 200,000+ employees
- Hands-on exercises
- Perspective-shifting group discussion
- Choose your own ending



Play 3-minute overview

Love Works

The Science Behind Leading High-Impact Teams in Today's Workplace

Learning Objectives

- Understand the recent turning point in the evolution of the employee experience
- Evaluate their current leadership and engagement programs through the lens of society's new requirements for work life
- Determine how to refine the employee experience at key touchpoints throughout the employee lifecycle

Key Experiences

- Revealing an unexpected plot twist in Jessica's research with 200,000+ employees
- Interactive discussion
- Unveiling society's 5 new requirements for work life

ADDITIONAL TOPICS

Updated for 2024 | Available in Keynote and Workshop Formats \$4,200 fee includes travel expenses and up to 20 free copies of Jessica's book

Building Trust through Connection

How Employees' Expectations Have Changed in Today's Human-Centered Era of Work

Running on Empty

Why Employee Burnout Remains a Major Challenge for Most Companies

Finding Forward

A Practical Guide for Strategic Planning by Defining Your Destination and Purpose

Collaborative Relationships at Work

Practical Tips to Improve Communication and Resolve Tense Relationships

Capturing & Keeping High-Impact Talent

How to Identify and Activate Your Unique Employee Value Proposition (EVP)

Interpreting Employee Engagement Surveys

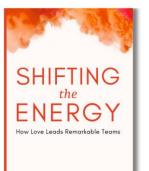
Revealing Insights that Lead to Action





Jessica Walter Communication & Culture Expert

Jessica@LeadingPerspectives.org 717-253-5388 Gettysburg, PA



PROFESSIONAL EXPERIENCE

- Advisor to executives leading businesses of all sizes since 2016 – from regional powerhouses and startups to beloved international brands and Fortune 500 game-changers
- 15 years in executive-level marketing and communications positions in financial services, health care, human services, and the federal government (defense logistics)
- Business book author and creator of the Energizing Leadership System
- Former TV and radio personality

EDUCATION & CERTIFICATIONS

- Master's degree in Leadership & Business Ethics from Duquesne University
- Bachelor's degree in Mass Communication from Towson University
- Certified Professional Leadership Coach, Lean Systems Leader, and Hogan Assessments Practitioner
- Accredited in Public Relations (APR)

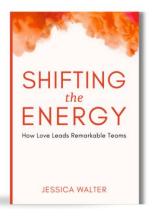
PUBLICATIONS & RESEARCH

Featured on/in:

- CNN Radio
- Tristate Business Report
- Training Magazine
- Training Journal
- Exeleon Magazine
- HR Director
- SAP Insights
- Becker's Hospital Review
- Mindful Marketing
- SHRM Blog
- PRSA's Strategies & Tactics

Research includes leading a multi-year study on leadership effectiveness

Author of Shifting the Energy: How Love Leads Remarkable Teams (2024)



A playbook for those brave enough to break the cycle of toxic cultures in the new era of work.

Drawing on my research with more than 200,000 employees, I explain the recent turning point in the evolution of modern leadership and reveal society's five new requirements for work life.

Featuring stories from people working in CPG, retail, sales, logistics, manufacturing, government, healthcare, human services, financial services, technology, pharmaceuticals, and education, I bring you inside the moments senior leaders wrestled with difficult decisions and the experiences employees will never forget.

Tools inside in the book:

- Detailed descriptions of the 3
 essential leadership behaviors
 that create energizing work
 environments for employees in
 the post-pandemic era
- A **checklist** to reveal how you're already creating an energizing environment for your team
- **5 playbooks** for applying the three essential leadership behaviors to important touchpoints in the employee experience
- Techniques to protect your energy levels so you can feel more balanced, inspired, and energized

Speaking Clients



















CONFERENCES & SPECIAL EVENTS

- Society for Industrial &
- Organizational Psychology (SIOP)
- Central PA Chapter of PRSA
- South Central Task Force
- Point Breeze Credit Union
- HighRock Studios

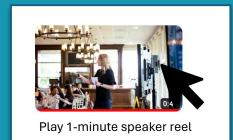
- United Way of York County
- Tristate Business News
- Greater Chambersburg Chamber of Commerce
- Shippensburg Area Chamber of Commerce

LEADERSHIP DEVELOPMENT PROGRAMS

- Vistage Chief Executives Group
- Vistage Small Business Group
- Leadership Franklin
- Leadership York
- Franklin County Department of Health & Human Services

UNIVERSITIES

- University of Iowa
- Shippensburg University
- Messiah College
- York College



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$\star \star \star \star \star$

"Jessica just has this unique gift. She seems to connect with every single person in the room. Her enthusiasm and passion are just so captivating."

- HR Recruitment Leader

$\star\star\star\star\star\star$

"Engaging speaker, well-spoken, humorous, and very knowledgeable."

- Executive Coach

$\star \star \star \star \star$

"Great personality and delivery. Energetic and authentic."

- Philadelphia Business Owner

$\star \star \star \star \star$

"This gave me a totally new way to see employee wellbeing, and I'll be taking this back to my team for sure."

- Vice President of Client Experience

$\star \star \star \star \star$

"Jessica created a 'confidence cord' for me. I'm inspired!"

- Change Management Leader

$\star \star \star \star \star$

"I can see now exactly what we need to do to communicate better."

- CEO of a Regional Non-Profit

$\star \star \star \star \star$

"I was impressed that she conducted her own research."

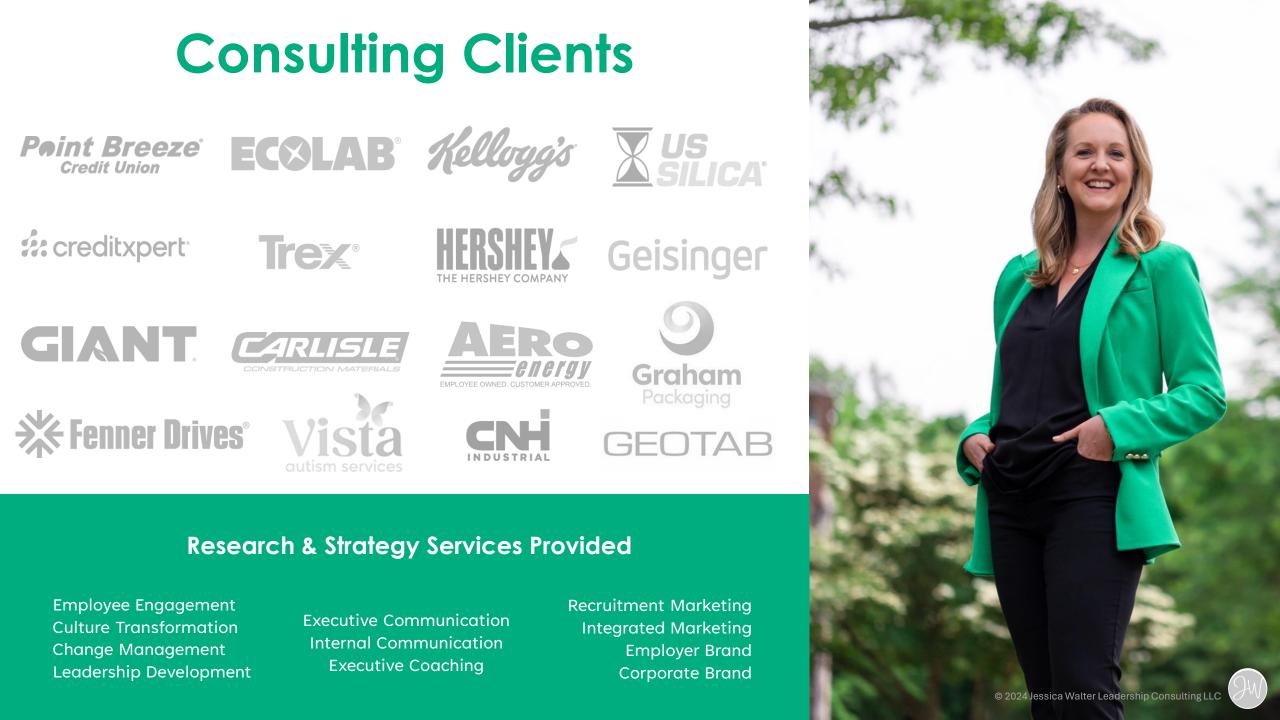
- Chief Executive, Mid-Atlantic Region

$\star\star\star\star\star\star$

"Thank you for being specific. You gave us things we could actually start doing right away. It was the first time we felt like we had a tangible strategy we could get our arms around."

- Communication Executive





How Change Comm Can Strengthen Relationships

Our brains tend to automatically classify transitions as "highrisk" because of the likelihood that we might lose something as a result.

However, these high-stakes situations present the ideal opportunity to lift engagement by strengthening relationships between employees and leaders.



Multi-year research study reveals the need for more "love" at work

"Three characteristics were continually appearing in the research as I looked at the differences between the work environments of high-performing teams and low-performing teams. The teams experiencing connection, protection, and appreciation at work were more likely to perform at higher levels over the long term," Walter explained.



How Senior Leaders Can Build Trust in Today's Human-centric Era of Work

Today's employees expect to be informed, included, and respected. Here's a blueprint to help senior leaders build trust in today's human-centric era of work.

<u>Link to article</u>

Defining "Trust" at Work

It's one of the core elements of emotionally healthy relationships and productive businesses, but our definition of "trust" gets cloudy and confusing.

Trust is the level of confidence someone has in your willingness and ability to protect them.

That definition works with many of your stakeholder groups, including the employees you lead as well as your customers, community members, peers, and the leaders above you.

SPEAKING

Keynote or Workshop

Jessica will deliver a transformational experience for an allotted time of up to 4 hours.

- The fee includes travel expenses plus up to 2 pre-session prep calls and a wrap-up call after the event.
- Upon request, Jessica can have up to 20 free copies of her book delivered to the venue. (To be safe, give Jessica at least 3 weeks' notice to ensure the books arrive in time.)

OPTIONAL ADD-ON SERVICES	FEE
Q&A or Panel Discussion (up to 60 mins) Jessica will join meetings or events to serve on a panel and / or field questions from participants. Travel expenses are billed separately.	\$2,000
Guest Speaker (up to 60 mins) Jessica will join meetings or events to provide insights and training on these prepared topics: Leadership, Relationships, Culture, Burnout & Wellbeing, Trust, Psychological Safety, Conflict, or Communication. <i>Travel expenses are billed separately.</i>	\$2,000
Host (up to 60 mins) Jessica will host a live panel discussion, award ceremony, round-robin report-out, or a session with a similar format. Travel expenses are billed separately.	\$2,000
Voice Over Jessica will record a voice-over track for use in marketing, branding, internal communication, or training content. This includes videos, event stingers, podcast liners, PA announcements, social media, interactive kiosks, hold messages, etc.	\$350 per studio hour
On-Camera Talent Jessica will travel to your recording location to appear on camera for video used in marketing, branding, internal communication, or training content. <i>Travel expenses are billed separately</i> .	\$750 per hour

FEE

\$4,200

A/V Needs		Room Set Up	
Audio	A Hands-free mic is required for groups larger than 40 or for noisy venues.	Seating Format	Classroom, auditorium, or U-shaped layouts work well.
Visual	Jessica will bring the presentation in PowerPoint format on a laptop and a thumb drive. She will need access to a projection system.		For longer workshops, additional table and workstations may be required for interactive experiences. Jessica will guide you through that process if it needs to be added.
In-Room Materials	Access to a whiteboard (or flipchart paper) with markers is encouraged, but not required for the experience.	Refreshments for Participants	At the host's discretion, but in-room access to free water is strongly encouraged.
	Longer workshops may require breakout materials, but Jessica will guide you through that process if it needs to be added.		





(717) 253-5388 Jessica@LeadingPerspectives.org

Speaker	<u>Speaker Reel</u>
Materials	<u>Signature Talk Overview</u> (Video)
	<u>Press Kit</u>
Book	<u>Amazon</u> <u>Sample (Ch. 1-3)</u>
Web & Social	<u>Website</u> <u>LinkedIn</u> <u>YouTube</u> <u>Instagram</u>